



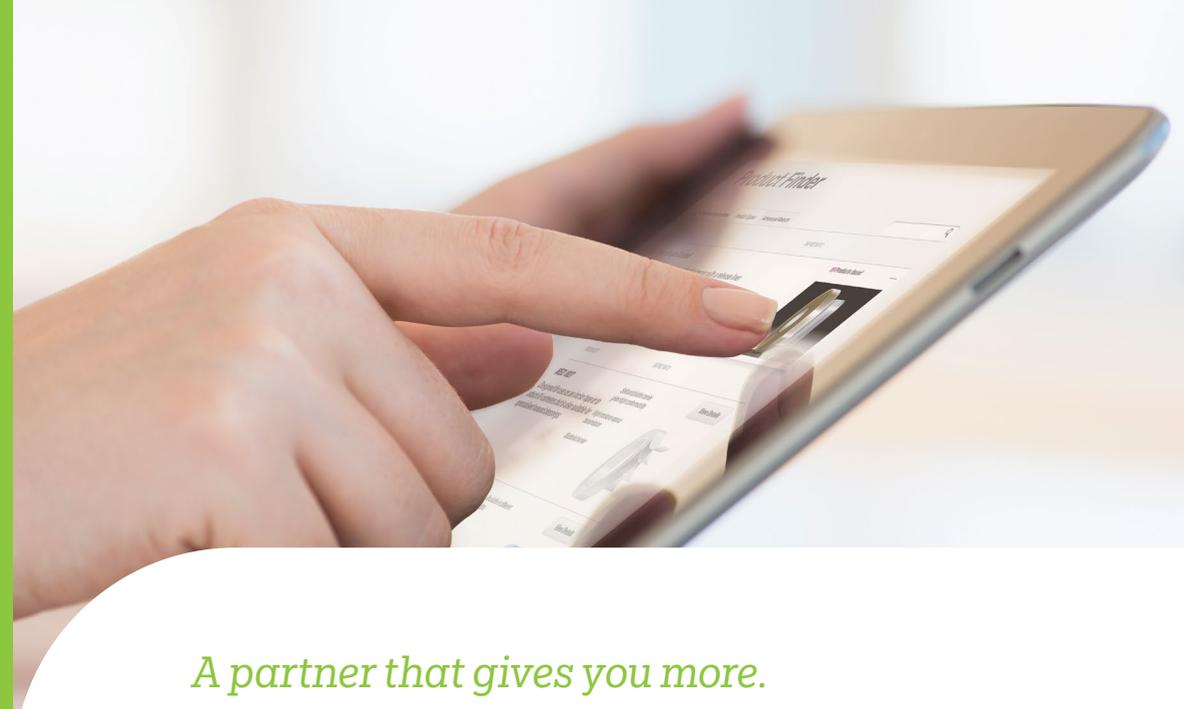
# Converter Benefit Program

*Inspired Advances.  
Intelligent Results.*

# A rapidly changing market demands innovative partners.

Vancive Medical Technologies™ helps you make a difference in today's fast-paced healthcare environment. With our Converter Benefit Program, you get a collaborative partner focused on the unique specializations of your business and the value you provide to the industry. As part of our global network of leading medical converters, you become among the first to know about the latest advancements in our materials and manufacturing techniques.

We are dedicated to inspired advances and intelligent results — and our converter partnerships allow us to achieve both.



## *A partner that gives you more.*

As part of the Vancive™ Converter Benefit Program, you gain access to a number of tools and resources that equip you for success.

### **Online Product Finder**

Use our online tool to easily navigate our baseline portfolio, to see detailed overviews of each product, and to download product data sheets and other useful resources.

### **Product Samples**

Order product samples whenever you need them, and experience the benefits of on-site access and fast prototyping.

### **Product Selection**

Work directly with Vancive team members to find the right products for your specific applications.

### **Training**

Learn from industry experts through online and on-site training sessions that offer valuable information and knowledge-sharing opportunities.

### **Rebate Program**

Celebrate your strong performance with our rewarding rebate structure.

### **Lead Sharing**

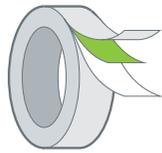
Maximize our partnership while expanding your business through our lead-sharing system.

### **Marketing Tool Kit**

Engage customers with the value of your program membership through our comprehensive set of marketing tools.

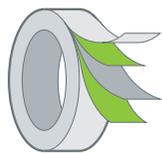
# A product for every need.

As a member of our Converter Benefit Program, you have access to a broad portfolio of baseline products that combine our high-performing, skin-friendly adhesives with various substrates to suit your medical applications. These tapes and films feature constructions that are tried and tested, based on more than three decades of expertise in adhesive chemistries, performance characteristics and production techniques for today's medical applications.



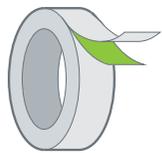
## *Single Coated Tapes*

Single-coated tapes include a comprehensive line of breathable and non-breathable thin films, foams and nonwovens for various applications such as surgical drape assembly, wound care dressings, ECG/EKG electrodes and ostomy flanges.



## *Double Coated Tapes*

Double-coated tapes are ideal for a variety of applications, as they bond directly to the skin and to other substances such as foams, nonwovens, plastics and other highly conformable films. The carrier allows the same or different adhesive to be applied on each side of the tape, enhancing application flexibility. Our double-coated tapes are engineered to adhere to a number of coatings — including hydrophilic and/or hydrophobic coatings, which make them ideal for use in applications such as surgical drapes and medical device bonding.



## *Transfer Tapes*

Any of our adhesives can be delivered as a transfer tape, which can be customized for virtually any need or construction. A layer of unsupported adhesive is coated directly onto one or two siliconized release liner(s) at the coat weight required for your application. Transfer tapes offer superior conformability with irregular surfaces and are ideal for device mounting, foam bonding and surgical drape applications.

Explore our baseline product portfolio online at:  
[vancive.averydennison.com/en/home/products.html](http://vancive.averydennison.com/en/home/products.html)

## *A commitment to advancing technology.*

At Vancive Medical Technologies™ we develop new innovations in partnership with healthcare market leaders from around the world. The proprietary technologies featured below are just a few examples of those found in our baseline products.

### *Wetstick™ Adhesive*

A best-in-class, patented synthetic rubber adhesive that maintains superior adhesion to wet skin and wet drape materials for extended periods.

### *Thin Absorbent Skin Adhesive (TASA)*

A proprietary adhesive formulation that has adhesion properties and breathability comparable to traditional acrylic adhesives, while delivering superior fluid handling capacities (FHC) that support extended wear time. TASA is only 100 microns thin, providing conformability, comfort and a very low profile. Products using TASA technology are suitable for a broad range of applications that require long-term wear or need to mold themselves to a patient's skin.

### *Hydrocolloids*

Adhesives made up of complex polymeric structures with the combined properties of adhesion and absorbency, making them ideal for applications where adhesion to skin and moisture management are key considerations.

### *InteliShield™ Barrier Film*

An occlusive film that offers patients a new level of confidence and comfort. A complete odor barrier, the film is designed with a novel combination of plastics that are devoid of PVC and plasticizers including DEHP. InteliShield is a highly engineered film that is ideal for applications that require strength, softness and flexibility.

Subject to volume requirements, we have the capabilities and expertise to combine our technologies to create the right products for your unique needs and applications.

## A proud part of the Avery Dennison family.

Vancive Medical Technologies™ is an Avery Dennison business backed by more than thirty years of market-leading innovation and service. With our global reach, scalable solutions and responsive people, there's no question why our products are used every day in a wide variety of devices at medical facilities worldwide.

To learn more about us, visit [vancive.averydennison.com](https://vancive.averydennison.com)

